

LONDON MARKET

Driving innovation, delivering successful change and enabling the digital marketplace

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Overview

The last 12 months has seen a step change in the development of digital technologies and data and analytics, providing opportunities to rethink traditional processes, streamline London market operations and deliver an improved client experience.

The race to deliver tomorrow's operating and business models has already begun – the challenge is how you deliver your technology strategy and build digital capabilities to deliver profitable growth, attract future talent and achieve sustainable competitive advantage.

TINtech London Market focuses on how you can successfully deliver technology, operational and cultural change that enables client-centric business and operating models, supports new systems & processes, and drives innovation.

Unlock key insights from market leaders who are navigating the same challenges you face, hear case studies from those at the cutting edge of technology innovation, and benchmark and discuss strategic solutions with your peers.

Discover how to:

- Overcome the operational and cultural challenges to successfully deliver transformational change
- Cut through the Al hype with London market specific case studies
- Ensure you're ready for the Blueprint Two phase one adoption deadline in July 2024
- Surface actionable insights, streamline operations and improve decision making through data and analytics





Speakers include

KEYNOTE SPEAKERS:



Pamela Thomson-Hall CEO International WTW



lan Fantozzi Chief Executive Officer Beazley Digital

EXPERT SPEAKERS INCLUDE:



Carys Lawton-Bryce Chief Operating Officer Markel International



Noon Ali Head of Digital UK & Ireland Lockton



Daniel PrinceChief Executive Officer **Rethink Underwriting**



Carol Baker
Head of Digital Strategy
Liberty Specialty
Markets



Tia Cheang
Director of IT, Data &
Information Services
(UK & EMEA)
Gallagher



Darren Sharp *Group CIO* **Tokio Marine Kiln**

Programme

Ø 08.00 – 09.00: Registration, coffee and networking

Ø 09.00: Keynote presentation

A broker perspective – adapting to strategic change



Pamela Thomson-Hall CEO International Leveraging digital and data to transform client experience, relationships & the value chain





lan Fantozzi Chief Executive Officer Beazley Digital

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FOLLOWED BY DISCUSSION AND Q&A





BREAKOUT SESSIONS

10.50 – 11.50: Delegates choose to attend one of the following 3 breakout sessions or the Innovation Stage



Innovation Stage

Quickfire insights: 10min presentations followed by 5mins Q&A



Eddie Longworth Founder & Director JEL Consulting



Ben Bolton Founder & MD Gracechurch Consulting



Hélène Stanway Innovation and London Market Expert



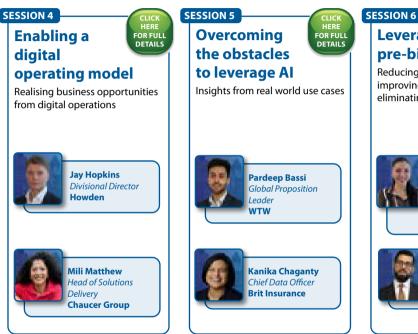
Gary Burke Global Transformational Change Advisor and Author

FOLLOWED BY ROUNDTABLE DISCUSSION AND BENCHMARKING

11.50: Coffee and networking in the exhibition

BREAKOUT SESSIONS

2.10 – 13.00: Delegates choose to attend one of the following 3 breakout sessions or the Innovation Stage







Emerging Technologies

Please contact Jeremy Burgess if you have an innovative case study you'd like to share or you'd like to suggest an organisation to participate on the Innovation Stage.

Contact: Jeremy@TIN.events

BOOK TODAY

Introductory rate only £199 + VAT

(full price £599+VAT)

FOLLOWED BY ROUNDTABLE DISCUSSION AND BENCHMARKING

13.00: Lunch and networking in the exhibition

Panel discussion, or Discussion Pods or one-2-one meetings

Successfully delivering transformational change

Overcoming the operational barriers and cultural inertia to effectively deliver change

The London market is changing at pace driven by technology innovations, rising client expectations, a changing risk landscape and the imperative to deliver process efficiencies.



The challenge of delivering change in complex organisations is multi-faceted, ever-evolving, and often exacerbated by the extended value chain in the London market.

Our expert panel will share insights into the transformational changes they are leading within their organisations, and how they are prioritising investment decisions and tackling the operational and cultural challenges to enable effective delivery.



Carys Lawton-Bryce Chief Operatina Officer Markel International



Christian Kitchen Travelers Europe



Darren Sharp Group CIO Tokio Marine Kiln



Kanak Tripathi Head of Transformation Swiss Re Solutions



Nidhi Howell IT Director Marsh



FOLLOWED BY Q&A

ALSO HAPPENING AT 2PM

NEW Discussion Pods (25mins)

Round table, focused discussion pods of up to 8 delegates.

Through facilitated Q&A and open discussion each pod will deep dive into a specific topic allowing for benchmarking and ideation.

Topics to be discussed are:



ESG in Insurance

Overcoming the operational challenges to meet and exceed ambitions



Al governance and ethics

Ensuring your initiatives have the checks and balances for success and avoid unintended consequences



Cyber security

Are you ready for the next series of cyber attacks

ALSO HAPPENING AT 2PM

One-2-one meetings

Take part in one 2 one meetings facilitated by the Brella app



15.00: Coffee & networking in the exhibition area

BREAKOUT SESSIONS

SESSION 7

15.20 – 16.10: Delegates choose to attend one of the following 3 sessions











FOLLOWED BY ROUNDTABLE DISCUSSION AND BENCHMARKING

2 16.10 – 16.20: Grab a quick drink

16.30 – 17.15: Closing panel discussion

The London Insurance Market 2028

The strategic implications of new digital technologies, data and a changing insurance landscape

HERE FOR FULL DETAILS

It's undeniable that change in the London market is gathering pace as organisations strive for ever more efficient and client centric operating models whilst meeting the needs of a changing risk landscape. However, how will these changes impact organisations, and what will be the best approach to maximise the opportunities and minimise the threats?

Our expert panel will explore the strategic opportunities available to London market brokers and underwriters, and how they are leveraging technology and data to be ready for the market of the future.



Carol Baker Head of Digital Strategy **Liberty Specialty Markets**



Noon Ali Head of Digital UK & Ireland Lockton



Claire Holland **Head of Operations AXIS Capital**



Daniel Prince Chief Executive Officer **Rethink Underwriting**

FOLLOWED BY Q&A



17.15 – 18.30: drinks reception







Main sponsor

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Guidewire is the platform P&C insurers trust to engage, innovate, and grow efficiently. We combine digital, core, analytics, and AI to deliver

our platform as a cloud service. More than 540 insurers, from new ventures to the largest and most complex in the world, run on Guidewire.

As a partner to our customers, we continually evolve to enable their success. We are proud of our unparalleled implementation track record, with 1,000+ successful projects, supported by the largest R&D team and partner ecosystem in the industry.



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distriBind uses Machine Learning and Automation to cure the Insurance industry of its spreadsheet addiction. distriBind's smart ingestion allows data to be processed in any format including real-time APIs as well as excel, PDF and XML and provides detailed validation, reconciliation and verification of risk, premium and claim data. Carriers, Agents, Brokers and TPAs can all benefit from distribind's ability to deliver huge automation gains and incredible data visibility.

Our solution can help Insurers meet immediate challenges & longer-term goals. Insurers will be able to access real time data and insights from sale to claim, and instead of spending 45 minutes manually pre-processing spreadsheets now is reduced to zero. In terms of reporting, our platform produces regulatory reports automatically by enabling insurers identify compliance issues faster and ensuring data visibility.

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Novidea[§]

Novidea is the leading Insurtech provider of a cloud-native, data-driven insurance management system. Using an open API architecture, Novidea's software platform enables brokers, agents, MGAs, and carriers to modernise and manage the customer insurance journey, end-to-end, and drive growth across the entire insurance distribution lifecycle.

The Novidea platform, built on Salesforce, provides a complete ecosystem spanning every aspect of an insurance business. including a 360-degree view of the customer, and all stakeholders, enabling full integration between customer-facing policy transactions and the middle and back offices, Brokers, agencies, and MGAs extract more value from their customer and policy data with actionable intelligence from any device, anywhere. Novidea supports more than 100 customers across 22 countries.

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Insurers today operate in a fast-changing risk landscape with new and evolving risks. Underwriting teams need to work smarter and act quickly to differentiate. But commercial and specialty risks are complex, and it takes time to wrangle vast amounts of data into good shape and analyse risk expertly.

That's why we created Send Underwriting Workbench: a single platform supporting the underwriting process from submission to bind, and beyond.

A single platform for managing new business, renewals and endorsements. A one-stop desktop for underwriters – data, documentation, decision points all in one place. Advanced automation to optimise processes and ingest & enrich data while removing process waste. Send customers report 50% reduction in processing time and 30% more time to focus on core work.

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With over four decades of experience in working with insurers globally. TCS delivers solutions and services to help

insurers meet rising customer and agent expectations, address non-traditional competitors, manage low investment yields, and drive growth in emerging global markets.

TCS has built an unmatched track record in enabling insurers transform, enhance business agility, improve operational efficiencies and increase customer engagement, while ensuring regulatory compliance, 7 of the 10 world's largest insurers and over a hundred insurers globally partner with TCS.

Our state-of-the-art innovation labs and global solution centers, and cutting edge solutions and technologies set clients apart from their competitors. We leverage the combined expertise of our industry trained and certified (LOMA, LIMRA, CPCU and so on) consultants to support the entire value chain for Life, Annuities and Pensions, Property and Casualty, Health, Commercial and Reinsurance companies.

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X xceedance Xceedance provides strategic operations support, technology,

and data services to drive efficiencies for insurance organisations worldwide. The company helps insurers launch products, implement intelligent technology, deploy advanced analytics, and achieve business process optimisation.

Our insurance technology experts assist clients with application and product development, data warehousing, testing, application maintenance, and IT infrastructure support for proprietary, legacy, or new systems.

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Salesforce is the customer company, helping companies connect with customers in a whole new way since 1999. Its pioneering formula of Data + AI + CRM + Trust helps companies embrace this new innovation cycle of artificial intelligence, democratizing AI with low-code tools and accelerating productivity with AI in the flow of work for every team.

Salesforce Customer 360, its complete portfolio of products, unites every team around the customer on one integrated, metadata-driven, low code platform with built-in automation and intelligence. Its open and innovative approach has made Salesforce the #1 AI CRM for 10 years in a row. Salesforce is proud to be the market leader, but it's even more proud to be a leader in philanthropy, innovation and culture. Guided by core values of trust, customer success, innovation, equality and sustainability, Salesforce is more than a business — it's a platform for change.

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Sollers Consulting is an international operational advisory and software integrator. Established in 2000, the company supports insurers, banks, and leasing firms in business transformations and adapting to modern technologies.

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Velonetic is making insurance easier for a smarter, faster, global marketplace, and represents the joint ventures between DXC Technology, International Underwriting Association, and Lloyd's, that have been operating for over 20 years in the London insurance and reinsurance market. Over 500 employees bring extensive experience and expertise in supporting customers to deliver high

quality services to their policyholders - from policy and premium placement to claims and settlement.

Our single digital platform will transform legacy systems to modern applications using AI, automation, and the cloud. Our new digital premium and claims processing services will bring straight-through processing and reduce resource intensive tasks. Velonetic is building a truly digital global insurance marketplace.

With our insurance expertise, backed by the power of technology, we are supporting our customers' digital transformation.

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EXHIBITORS





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Introductory rate only £199 + VAT

(standard rate £599 + VAT)

Please note only industry practitioners* can register as delegates: Suppliers cannot attend as delegates.

For sponsorship and exhibition enquiries please call Phil Middleton on **020 7631 0034** or email **phil@TIN.events**

*Actively working for an insurer, broker or loss/claims adjuster.

REGISTER NOW

How to register

Choose one of 3 easy ways to register

- www.TINtech-London-Market.co.uk
- Email: bookings@TIN.events
- **②** 020 7079 0270

On receipt of your registration we will send you an email confirmation. Payment can be made by BACS or we accept:



VISA







Closer to 6th February we will send through a map & directions to the venue

 $The Insurance \, Network \, Limited, \, Springfield \, House, \, Maidstone, \, Kent, \, ME14 \, 2LP. \, Company \, Number; \, 05250150 \, VAT \, registration \, number: \, 848636973 \, Me14 \, Number \, Numbe$