TIN THE INSURANCE NETWORK

23rd April 2026 | The Minster Building

TIN Delegated Authority Strategy Day

Transforming DA to enable innovation, improve service and deliver efficiencies

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Overview

The Delegated Authority Strategy Day brings together the entire DA ecosystem: syndicates, MGAs, coverholders and brokers to address key challenges and explore new opportunities. Join strategic decision makers from board level leadership teams and senior directors within operations, IT, underwriting and claims to discuss the latest developments in the DA landscape, and benchmark your strategic response.

This focused one-day conference will help you streamline operations, deliver efficiencies and drive innovation in a rapidly evolving market.

You'll discover how to scale operations, differentiate through niche specialisations and leverage emerging technologies like AI and automation to enhance decision-making and reporting.

Key themes include:

- Delivering efficiencies through integrated systems and new technologies
- Achieving sustained growth through an agile operating model
- Driving innovation by leveraging data, analytics and AI
- Developing the skills and capabilities to deliver you DA strategy

Find out more

TIN Delegated Authority Strategy Day

23rd April 2026 | The Minster Building

Speakers including:

Elie Hanna
Chief Distribution Officer, UK & Lloyd's
AXA XL

Nikki Larkin
Vice President – Head of Delegated Underwriting
Allied World

Gary Head
Chief Underwriting Officer
Optio Group

Eleanor O'Shea
Head of Delegated Authority
Newline Group

Richard Clapham
Group Chief Executive Officer
DUAL

Victoria Andrews
Group Head of Delegated Authority Oversight
Chaucer Group

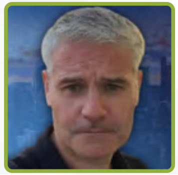
Hayley Going
Head of Digital Underwriting
Munich Re Specialty - North America

Hayley Basile
Head of Underwriting Governance
Apollo

Darren Goddard
Chief Data Officer
Blenheim Underwriting

Clare Lebecq
Group Chief Operating Officer
Miller Insurance Services

Mike Crane
SME, Schemes and Specialty Director
AXA UK



Shane Oliver
Head of Delegated Underwriting
Berkley Specialty London

Book today

Introductory booking rate £299 +VAT

(standard rate £699 +VAT)

Programme

08.00 – 09.00 **Registration, coffee and networking**

09:00 – 09:40 **Keynote presentation**

Delegated Authority in a portfolio-first market

From placement to facilitisation, how insurers and brokers are reshaping underwriting, operating models and technology to compete in a faster, more complex distribution landscape

Winning through Delegated Authority in a complex and changing distribution landscape:

- Delegated authority as a core portfolio strategy rather than a standalone channel
- Managing rising complexity across open market, lead, follow and delegated placements
- Balancing growth opportunity with control, governance and underwriting discipline
- Aligning underwriting ambition with technology, data and operational capability
- Designing operating models that scale at pace without increasing risk or friction

Sponsored by SEND

Elie Hanna

Chief Distribution Officer, UK & Lloyd's

AXA XL

09:40-10:00 **Coffee and networking in the exhibition area**

Find out more

10:00 – 11:00 Delegates choose to attend one of the following breakout sessions

Book today

Introductory booking rate £299 + VAT

(standard rate £699 + VAT)

AI in Delegated Authority

Use cases from across the DA lifecycle that are delivering tangible business results

Joel Markham

Director of Schemes and DA
AXA UK

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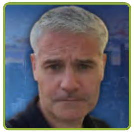
unitary

Transforming operations

Creating the foundations for efficient and scalable DA operations

Mike Bell

VP, Head of London Market Operations
Arch Insurance International



Shane Oliver

Head of Delegated Underwriting
Berkley Specialty London

Bridging the talent gap

Developing the skills, capabilities and culture to enable tomorrows DA business

John Dawe

Director of Strategic Partnerships: MGA & Schemes
Intact

Erik Johnson

Head of Technical Underwriting &DA Oversight
Markel International

11:00 Coffee and networking in the exhibition area

Find out more

11:20 – 12:20 Delegates choose to attend one of the following breakout sessions

Digital technology

Leveraging technology to achieve operational efficiency and improve the coverholder experience

Simon White

Delegated Authority Service Centre Director
AXA XL

Ewa Gacka

Head of Delegated Underwriting
Dale Underwriting

Sponsored by Recorder

Overcoming data challenges

Building a modern DA data model that reduces fragmentation across underwriting and claims

Andrius Radziunas

Delegated Authority Data Manager
Markel International

Darren Goddard

Chief Data Officer
Blenheim Underwriting

Delegated authority claims

Improving DA claims accuracy and processing efficiency

Stefanie Loher

Head of Global Claims Strategic Partnerships & Claims DA
Allianz Commercial

Book today

Introductory booking rate £299 + VAT

(standard rate £699 + VAT)

12:20 Quick break for refreshments

Find out more

12:30 Fireside chat

Fireside chat

Leveraging technology and leadership to deliver the next chapter for delegated authority

In this fireside conversation, Mike shares his vision for using technology to deliver measurable efficiencies, strengthen DA service and drive meaningful change. Drawing on his leadership journey, Mike will explore how ambition, culture and execution must come together to build a more resilient, digitally enabled DA model.

Themes to be covered include:

- How strong culture and clear ambition create the foundation for successful digital transformation
- Bringing fragmented transformation programmes together to deliver real customer and broker value
- Using technology to prevent friction, reduce effort and improve DA service quality
- Balancing digital capability with personal underwriting and broker relationships
- Turning prevention, insight and resilience into a competitive advantage for SMEs

Sponsored by

ECLIPTIC HERCULES

Mike Crane

SME, Schemes and Specialty Director
AXA UK

13:00 - 14:00 Lunch and networking in the exhibition area

Find out more

14:00 Panel discussion

Overcoming bordereaux challenges

Moving beyond bordereaux: API connectivity, real time data and smarter ingestion models

Bordereaux remains one of the most persistent friction points in Delegated Authority. But the conversation is shifting. Rather than accepting late, incomplete or inconsistent data as a market norm, insurers, brokers and MGAs are rethinking how data is validated, ingested and governed at source.

This session moves the debate forward. Our panel will explore how leading organisations are reducing rework, improving data accountability and introducing smarter ingestion models that support real-time portfolio control, stronger governance and better service.

Rather than asking why bordereaux is difficult, we will ask what is actually changing — and what must change next.

Topics to be covered:

- Shifting validation and accountability upstream to reduce manual query loops and rework
- Exploring API connectivity, structured data capture and alternative ingestion models
- Breaking the tolerance for poor data quality and late reporting
- Enabling faster underwriting, exposure and capacity decisions through better data foundations
- Delivering operational efficiency while strengthening oversight and control

Sponsored by VIPR

Clare Lebecq
Group Chief Operating Officer
Miller Insurance Services

Jane Bioletti
Head of Operations
Brit Insurance

Hugo Bashall
Operations Director
Carbon Underwriting

Paul Templar
CEO & Co-founder
VIPR

15:00 Break for coffee

Find out more

15:20 – 16:20 Delegates choose to attend one of the following interactive workshops

The future of governance and oversight

How to monitor, assure and control DA portfolios at scale

Caroline Johnston
Head of Delegated Authority Oversight
Atrium Underwriters

Hayley Basile
Head of Underwriting Governance
Apollo

Successfully delivering transformational change

Overcoming the operational and cultural challenges

Kate Czamara-Newton
Head of Delegated Authority Management
Canopius

Daniel Head
Head of Delegated Authority & Portfolio Solutions UK Global & International Markets
Allianz Commercial

Re-engineering DA onboarding and pre-bind oversight

Designing effective processes to reduce downstream risk, friction and rework

Dale Routledge
Head of Underwriting Products
Apollo

Eleanor O'Shea
Head of Delegated Authority
Newline Group

Book today

Introductory booking rate £299 + VAT

(standard rate £699 + VAT)

16:20 Grab a quick drink

Find out more

16:30 Closing panel session

The future of DA models, processes and systems

Redefining efficiency, risk and value in a softening market

As market conditions shift and margins tighten, Delegated Authority faces a pivotal moment. Growth alone will not deliver sustainable performance. This closing panel looks ahead to the next phase of DA evolution, exploring how operating models, technology choices and portfolio strategy must adapt to protect profitability, strengthen control and create long-term competitive advantage.

Topics to be explored:

- How DA operating models must evolve as the market softens and competition intensifies
- Where efficiency gains can genuinely improve margin without increasing risk
- The role of data, automation and AI in reshaping underwriting and portfolio control
- Balancing speed to market with governance, oversight and capital discipline
- The strategic choices firms must make now to remain relevant over the next five years

Victoria Andrews

Group Head of Delegated Authority Oversight
Chaucer Group

Richard Clapham

Group Chief Executive Officer
DUAL

Laura Pinto

DA Programme Director
MS Amlin

Gary Head

Chief Underwriting Officer
Optio Group

Nikki Larkin

Vice President – Head of Delegated Underwriting
Allied World

17:15 - 18:30 Drinks reception

Find out more

Book your place today

Introductory booking rate £299 +VAT (full price £699 +VAT)

For **sponsorship and exhibition enquiries** please call Phil Middleton on **020 7631 0034** or email **phil@TIN.events**

Find out more

Main sponsor

Founded in 2009, VIPR Solutions is a leading technology provider for the global delegated insurance sector. VIPR offers robust solutions for bordereau reporting, automating key back-office tasks such as bordereaux management, coverholder management, and regulatory compliance.

Trusted by a wide range of clients globally, with the largest share of Lloyd's Managing Agents and an increasing number of leading brokers using VIPR platforms, VIPR is present across the UK, Canada, United States, Switzerland, and Europe. With a strong commitment to data security and privacy, VIPR is a SOC 2 compliant organisation, ensuring the highest standards for our customers.

Learn more

Keynote sponsor

Insurers today operate in a fast-changing risk landscape with new and evolving risks. Underwriting teams need to work smarter and act quickly to differentiate. But commercial and specialty risks are complex, and it takes time to wrangle vast amounts of data into good shape and analyse risk expertly.

That's why we created Send Underwriting Workbench: a single platform supporting the underwriting process from submission to bind, and beyond.
A single platform for managing new business, renewals and endorsements.
A one-stop desktop for underwriters – data, documentation, decision points all in one place.

Learn more

Fireside chat sponsor

Ecliptic Technology is a trusted provider of innovative collaboration platforms for the insurance market, known for delivering efficiency and transparency to delegated authority and claims processes. Well-recognised for GEMINI, the expert management service widely adopted across the London Market, Ecliptic also offers two platforms for delegated authority management: ARIES and LIBRA.

Learn more

Fireside chat sponsor

Hercules enables insurers to automate the extraction, transformation, and verification of complex data across bordereaux, binders, and treaties. By replacing manual workflows with AI-driven Human-in-the-loop processing, Hercules provides real-time visibility into portfolio performance while eliminating premium leakage and costly remediation.

Learn more

Session sponsor

Unitary helps companies automate repetitive manual work with zero engineering effort, process changes, or upfront costs. Our Virtual Agents are robust AI agents that work directly in your tools, logging in and navigating systems like a human, eliminating the need for complex integrations. They learn your workflows, apply advanced reasoning, and seamlessly escalate to human experts when needed, delivering human-level accuracy on every decision.

Learn more

Session sponsor

Recorder is a modern system of work for commercial insurance. It replaces email-driven broking with a shared workflow built around structured placement data, live market engagement, binding and post-bind administration. Brokers, carriers, and MGAs work from the same record, cutting rekeying, slippage, and delays. Recorder minimises time spent on admin, allowing insurance professionals to focus on key, high-margin tasks.

Learn more

Exhibitor

insurity

Insurity is a leading provider of cloud-based insurance software and analytics for MGAs, syndicates, and brokers. With over 20 years' experience working with the London Market, Insurity is trusted by 12 of the top 15 Lloyd's managing agencies and has over 40 London Market clients leveraging its best-in-class digital solutions.

Learn more

Exhibitor

ALBANY GROUP

Albany Group International Ltd is a UK-based technology company providing a centralised digital workbench for modern Delegated Authority operations. Our flagship platform, Conect™, enables insurers, MGAs, and brokers to manage their delegated portfolios within a single, secure, and fully auditable environment.

Learn more

Exhibitor

Future Processing

At Future Processing, we serve as your trusted technology consultancy and delivery partner, experienced in Specialty, Marine and other lines of insurance. Our team of engineers and consultants excels in swiftly identifying your unique business challenges, culminating in the delivery of high-quality of digital solutions.

Learn more

Exhibitor

RISK LEDGER

Risk Ledger is a pioneering third-party risk management platform that revolutionises supply chain security through a powerful, unified solution. By onboarding and connecting your entire supply chain into an active network, Risk Ledger provides real-time insights to identify concentration risks and emerging threats.

Learn more

Exhibitor

LimeIQ

LimeIQ is a specialist data intelligence platform predominantly assisting the Lloyd's of London market. Working with 15+ syndicates currently and over 50 Delegated Claims Administrators, LimeIQ transforms complex, fragmented bordereaux and claims data into a single, validated source of truth—without disrupting existing workflows or requiring system change.

Learn more

Exhibitor

Amarillo

Amarillo Technologies is a London-based Insurtech. We are dedicated to leading the insurance industry into a smarter, seamlessly connected future by enabling MGAs, insurers and brokers to operate with unparalleled efficiency, compliance and innovation.

Learn more

Exhibitor

Charles Taylor InsureTech (CTI) provides insurance services, claims and technology solutions to all parts of the global insurance market. Charles Taylor InsureTech specialises in providing software systems and services to large and complex insurers and brokers, tailored to enhance their GWP, CoR, and compliance.

Learn more

Exhibitor

Acini's team of experts, with in-depth, practical business and technology experience, works with insurance companies, managing agents, MGAs, brokers and the entire value chain in the London market. They focus on the end customer experience, and the best technology and architecture fit for each client's specific purpose.

Learn more

Exhibitor

Underwriter-led Quotech builds systems that ingest data from multiple sources, pull out what's helpful, and store it in a unique Corporate Data Treasury that provides a single source of truth. Data is easily accessible to underwriters, brokers, and others through intuitive, practical, embedded, connected tools that support pricing, distribution, administration, claims, and trading.

Learn more

Exhibitor

Process360 provides AI-powered Delegated Authority and Bordereaux Management solutions for the London Market. We help you automate processes, enhance compliance, reduce errors and strengthen relationships between Managing Agents, Coverholders, DCAs, and Brokers. Trusted since 2017, our clients rely on us to streamline operations and drive efficiency.

Learn more

Exhibitor

At TIW Group, we understand that the insurance industry thrives on connections — between brokers, underwriters, TPAs, and MGAs. That's why we've created TIW neXus, a fully developed AI-powered platform built specifically for the insurance sector. TIW neXus combines Document Management, Workflow Automation, and API Connectors to any PAS, email system, or Microsoft Teams.

Learn more

Exhibitor

Reserv is a digital-native TPA incubating next-generation automation technology and AI focused on bringing speed, advanced data science, and simplicity to the experience of consumers, MGA's, and carriers. There is a better way to manage claims and we are building it.

Learn more

Exhibitor

REG Technologies is a London-headquartered RegTech firm transforming how regulated businesses manage counterparty relationships and risk. Built for the complexity of modern insurance markets, REG provides an intelligent SaaS platform that streamlines onboarding, due diligence, and ongoing oversight across the entire distribution chain.

Learn more

Book your place today

Practitioners:

Introductory booking rate places £299 +VAT
(full price £699 +VAT)

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Register now

How to register

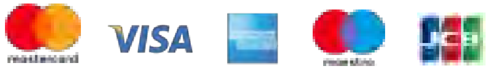
Choose one of 3 easy ways to register

www.the-insurance-network.co.uk/conferences/delegated-authority-strategy-day

Email: bookings@TIN.events

020 7079 0270

On receipt of your registration we will send you an email confirmation. Payment can be made by BACS or we accept:



Closer to 23rd April we will send through a map & directions to the venue.

The Insurance Network Limited, Springfield Rag Room, Mill Lane, Maidstone, Kent, ME14 1GU. Company Number; 05250150 VAT registration number: 848636973