TIN tech
LONDON MARKET
Supplier spotlights

TIN tech
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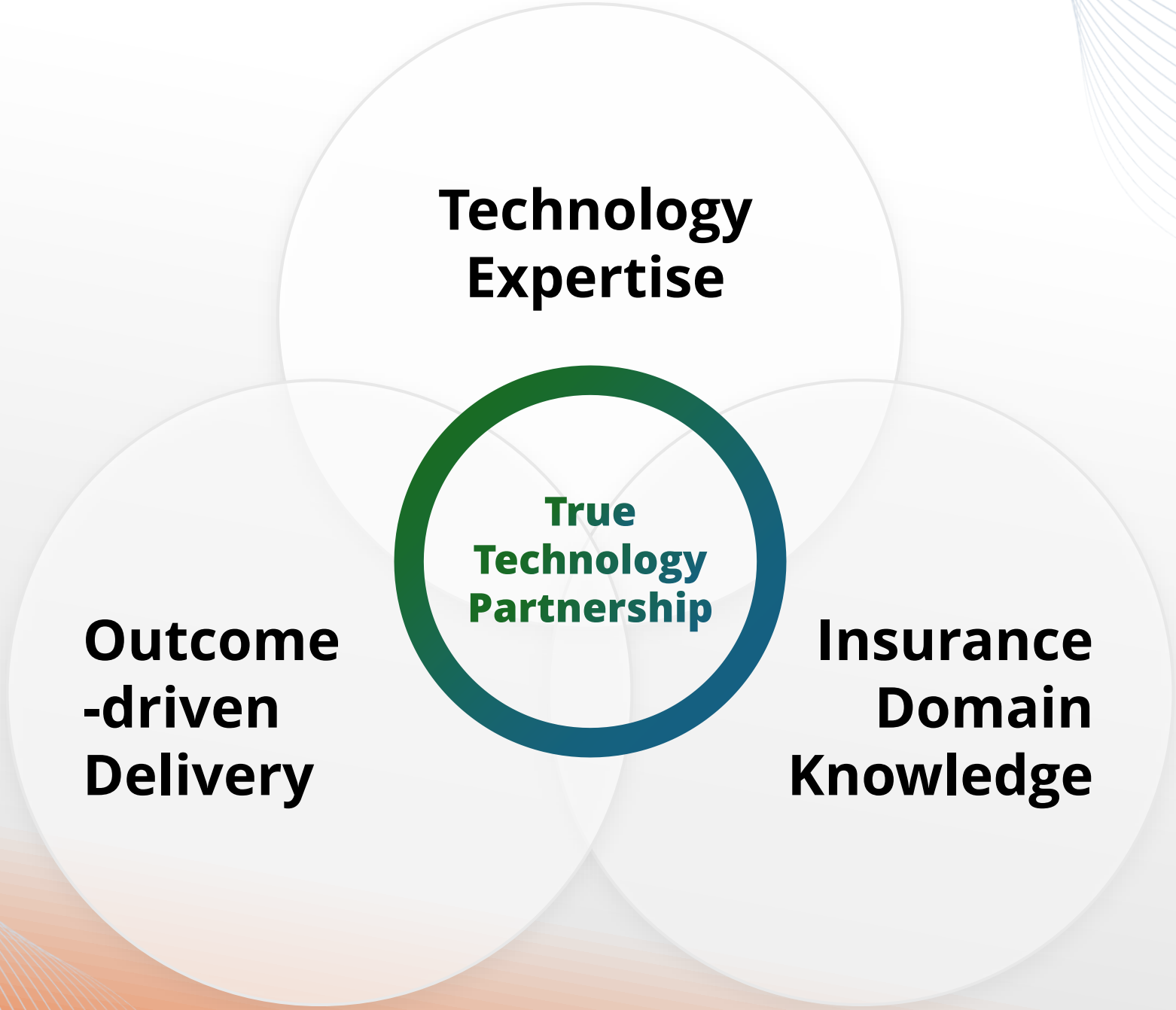
Supplier spotlight
Future Processing


Technology Expertise
True Technology Partnership
Outcome -driven Delivery
Insurance Domain Knowledge

Future Processing

Engineering Emergence.

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Supplier spotlight

hyperexponential

hyperexponential // TINTech London Market

Tom Clark, Field CTO

Tuesday 04 February 2025

hyperexponential

2-3 hrs/day

Rekeying data

80%

Time spent on
non-value adding work

96%

Agree pricing tools need
improvement

hyperexponential

** hyperexponential State of Pricing Report 2024*

hyperexponential

hyperexponential

The art and science of intelligent pricing decisions

40+ Customers

Top 5 US Insurer

AVIVA

beazley

CONDUIT RE

convex

MARKEL

Munich RE

SCOR The Art & Science of Risk

SOMPO

Facts

$45B GWP per annum

90B Data points

5000+ Model iterations

Awards

insurance insider — *Product of the year*

INSURTECH 100

AIFINTECH 100

hyperexponential

10x

Improvement in model time-to-live

50%

Reduction in submission-to-quote time

2%

Loss ratio improvement

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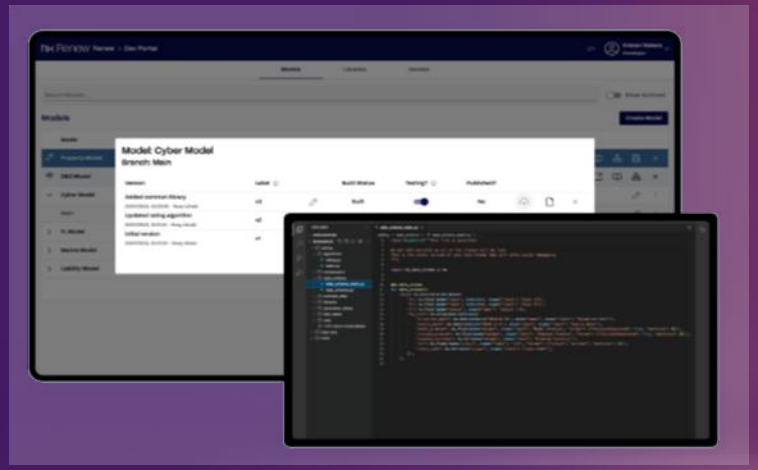
* up to

hx Renew

hyperexponential

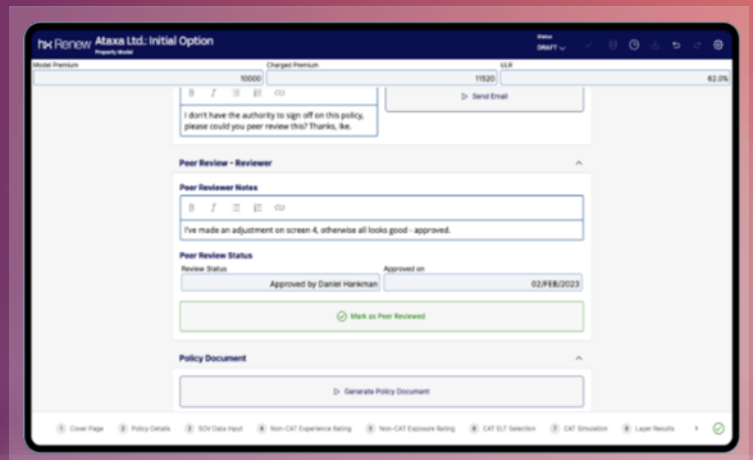
hx Renew

Build & Publish



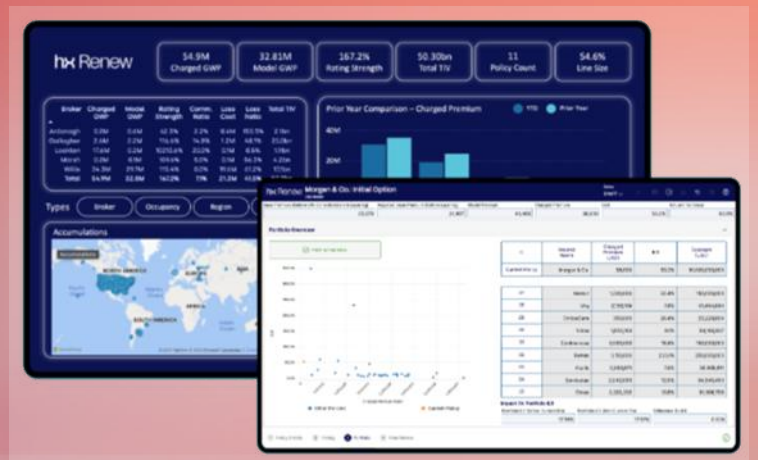
Powerful and flexible raters with the Python ecosystem

Ingest & Underwrite



Rich, fully customizable, completely integrated underwriting experience

Analyze & Optimize



All data captured automatically & available for analysis

hyperexponential

Would you like to know more...?

S12

Booth

Website

hyperexponential

Thank you

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Supplier spotlight

LONDON MARKET

We are a cloud-based, API-first insurance broking
& MGA platform, managing your insurance lifecycle

Winning solution for The London Market

Purpose Built for London Market Brokers and MGAs

A single, sales-focussed platform, integrating client management, invoicing, and Lloyd's A&S submissions

One View of Your Entire Business

Data-driven platform enables customisable benchmarking and reporting on business performance, and areas of growth

Build Your Own Connected, Future-Proof Business

Our API infrastructure powers the seamless integration of an endless list of insurance products

Manage Every Aspect of your Brokerage in One Place

Integrate everything from quote and bind, policy issuance, and premium processing, to claims and accounting

Salesforce Powered

Leverage the power and security of Salesforce's Big Technology, so you can safely run your business

Customer satisfaction

A single platform means your clients get fast, accurate responses

Grow Without Growing Pains

Easily add new lines of business without excessive costs, or operational disruptions

Built-in CDR compliance

Lloyd's integration enabled by Xchanging planning and Blueprint Two

Challenges in The London Market

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Supplier spotlight

We are dedicated to the global specialty market

Our **mission** is to be the leading **Global Marketplace** with deeply interconnected digital services and insurance solutions for the **Specialty Market**

Our global office locations

Americas Region

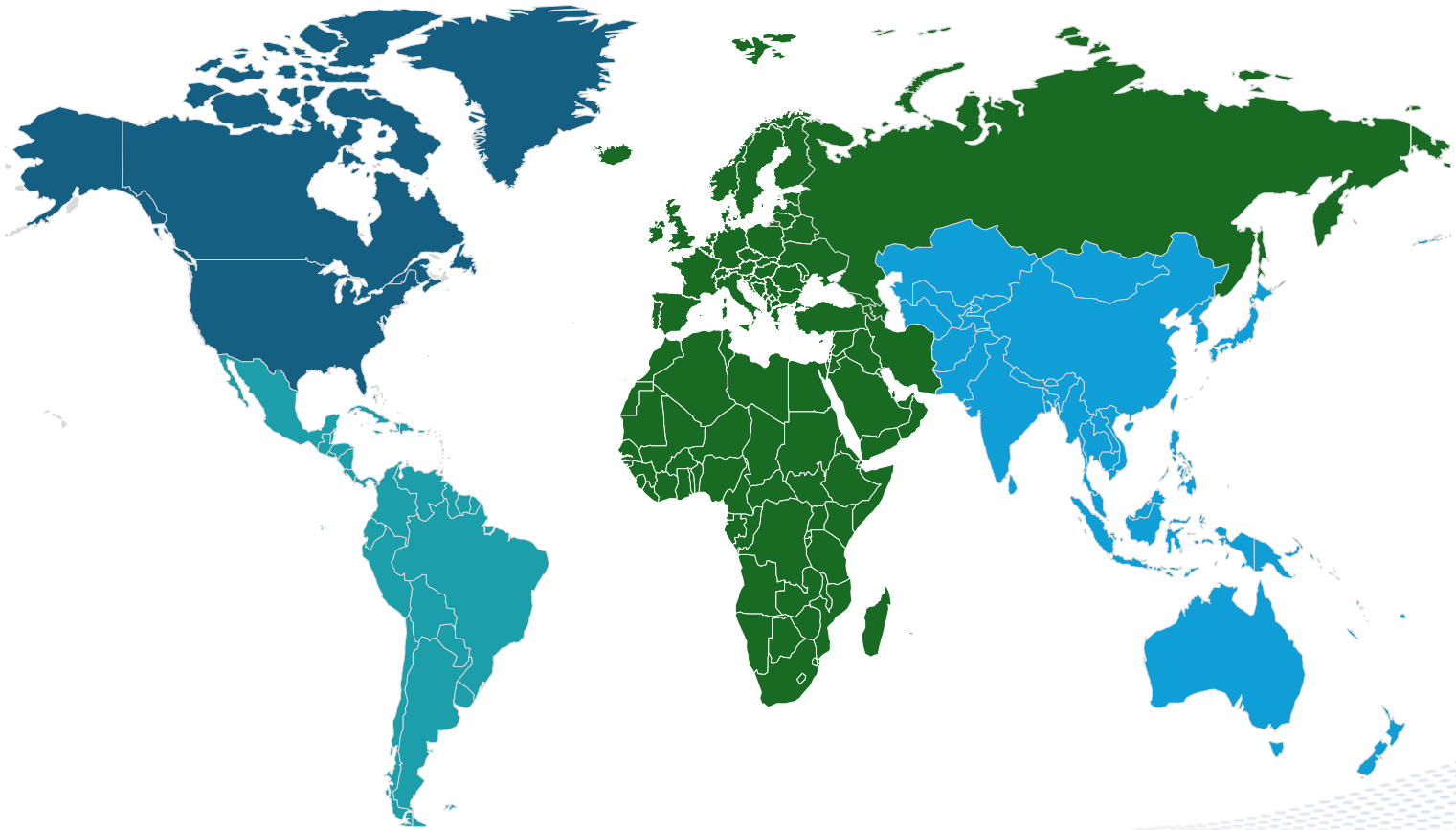
- USA
- Canada
- Costa Rica

EMEA Region

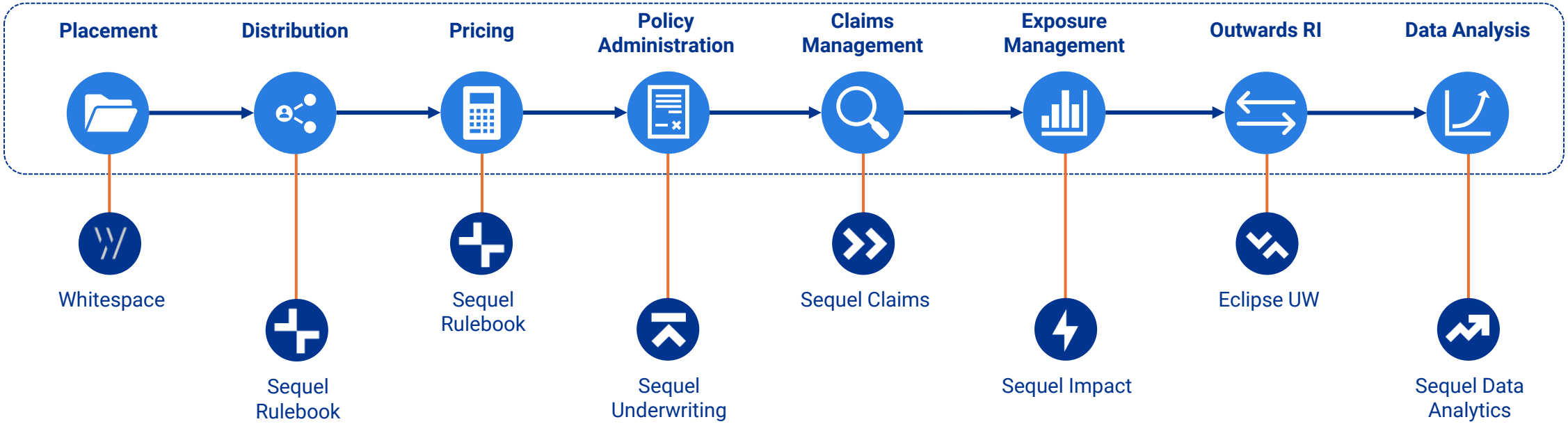
- France
- Germany
- Ireland
- Italy
- Poland
- Spain
- Sweden
- United Kingdom

Asia-Pacific Region

- Australia
- China
- India
- Japan
- Nepal
- Singapore



Our Insurance Solutions



Solution Suite

Digital Placement

Whitespace & Digital

Digital Placement Process

Bind, Sign & Endorse Contracts

Algorithmic Solutions

Pricing & Distribution

Sequel Rulebook

Internal Underwriting

Agent Portals

Rulebook Rating as a Service (RaaS)

Core Policy Administration MGA, Brokers & Carriers

Policy Admin (Front Office)

API First

Organisations

Workflow

Submissions

Quote

Policy Bind

Policy Admin (Operations)

Policy Administration

Account & Settlement

Market Messaging

Outwards RI

Sequel Claims

Claim Management

Financials Movements

Market Messaging

Reporting & Analytics

Sequel Impact

Risk Analysis

Exposure Analytics

Powerful Reporting

Capacity Checks

Data Analytics

Data Warehouse & Analytics Solution

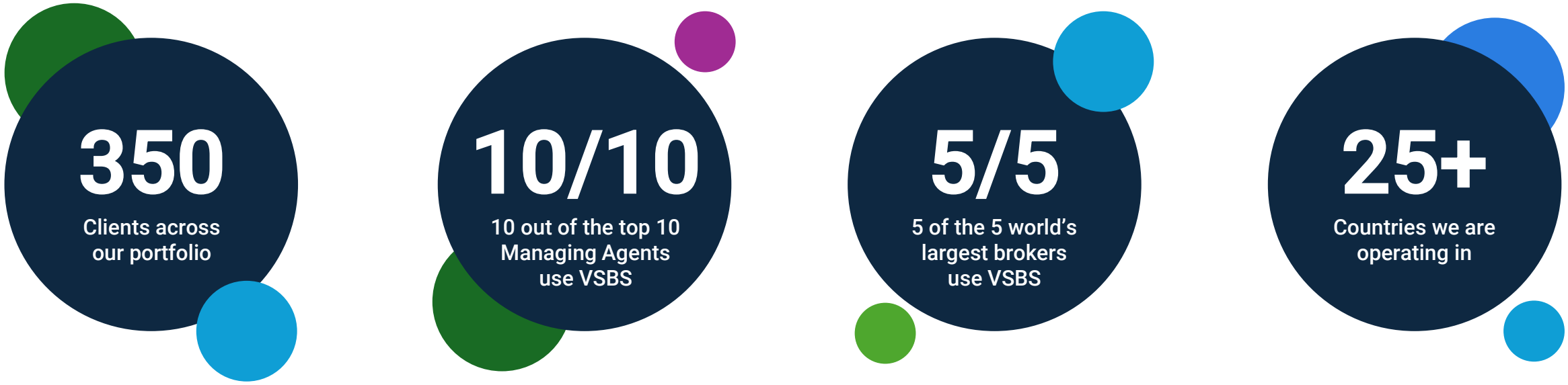
Operational & Regulatory reporting

Augmented Underwriting

Configurable | **Workflow Engine** | **API 1st** | **Insights** | **Security Service** | **Managed Service** | **Verisk Solutions** | **Verisk Data**

Solution Suite powered by Supporting Apps & Services

Specialty Business Solutions headlines



*Data applicable as of 12th Nov 2024